



# Hi-P INTERNATIONAL LIMITED

Bringing value to our customers through quality & technology

[www.hi-p.com](http://www.hi-p.com)

## **FY2016 Results Briefing**

The Integrated

Electro-Mechanics

Solution Provider



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# FY2016 Overview

Mr. Yao Hsiao Tung  
Executive Chairman & CEO

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# Key Financial Highlights



<b>(S\$m)</b>	<b>FY2016</b>	<b>FY2015</b>	<b>% Change</b>
<b>Revenue</b>	1,305.1	1,362.6	(4.2)
<b>Gross Profit</b>	155.8	70.9	119.9
<b>Gross Profit Margin (%)</b>	11.9	5.2	6.7 pts
<b>Profit/(Loss) After Tax</b>	54.5	(45.4)	n.m.
<b>Net Profit Margin (%)</b>	4.2	n.m.	n.m.
<b>Earnings/(Loss) per Share (Sing cents)</b>	6.69	(5.56)	n.m.
<b>Net Asset Value per Share (Sing cents)</b>	71.62	68.19	5.0

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# Key Financial Highlights (YOY)

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## FY2016 vs FY2015

- ❑ Returned to profitability with S\$54.5 million net profit for FY2016
- ❑ Reversed from a net gearing ratio of 34.1% (net debt of S\$190.1 million) to net cash position of S\$25.1 million
- ❑ Final dividend of 0.4 Sing cents; total dividends amounting 0.8 Sing cents for FY2016 (FY2015: 0.6 Sing cents)

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# Capex Update

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- For FY2016, CAPEX amounted S\$23.1 million

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# Net Debt Position



<b>Category</b>	<b>31 Dec 16 S\$ m</b>	<b>31 Dec 15 S\$ m</b>
<b>Cash and Cash Equivalents &amp; Bank Deposits</b>	<b>120.7</b>	<b>126.2</b>
<b>Borrowings</b>	<b>(93.4)</b>	<b>(305.1)</b>
<b>Finance Lease</b>	<b>(2.2)</b>	<b>(11.2)</b>
<b>Net Cash/(Debt)</b>	<b>25.1</b>	<b>(190.1)</b>
<b>Net Gearing Ratio</b>	<b>n.m.</b>	<b>34.1%</b>

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# Business Updates

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# Business Situation Update

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- Settlement of the Yota case
- Core business generated strong positive operating cash flow of S\$267.8 million for FY2016
- Economic environment remains uncertain with increased competition

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# Earnings Outlook

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# Earnings Outlook

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Barring any other unforeseen circumstances, the Group wishes to guide its performance as follows:

- ❑ The Group expects lower revenue for 1Q2017 as compared to 1Q2016. The Group expects to breakeven in 1Q2017.
- ❑ The Group expects lower revenue but higher profit for FY2017 as compared to FY2016

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# Thank You

## Q & A

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Succeed Together...*