



Hi-P International
Limited



Q3-2009 Results Briefing

3 November 2009

*The Integrated
Electro-Mechanics
Solution Provider*





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Q3-2009 Overview

Mr. Yao Hsiao Tung
Executive Chairman



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3 November 2009



YOY Key Financial Highlights



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(S\$m)	Q3-09	Q3-08	YOY % Chg
Revenue	157.8	253.5	-37.8%
Gross Profit	22.4	42.9	-47.8%
Pretax Profit	12.2	27.7	-55.8%
Tax expense	-1.5	-2.2	-34.2%
Net profit (PATMI)	10.8	25.5	-57.7%
EPS (S cts)	1.23	2.88	-57.3%
NAV/Share (S cts)	66.01	61.05	8.1%

YE : Dec



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QOQ Key Financial Highlights



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(S\$m)	Q3-09	Q2-09	QOQ % Chg
Revenue	157.8	177.6	-11.1%
Gross Profit	22.4	40.5	-44.7%
Pretax Profit	12.2	18.2	-33.0%
Tax expense	-1.5	-2.5	-40.0%
Net profit (PATMI)	10.8	16.0	-32.5%
EPS (S cts)	1.23	1.82	-32.4%
NAV/Share (S cts)	66.01	65.78	0.3%

YE : Dec

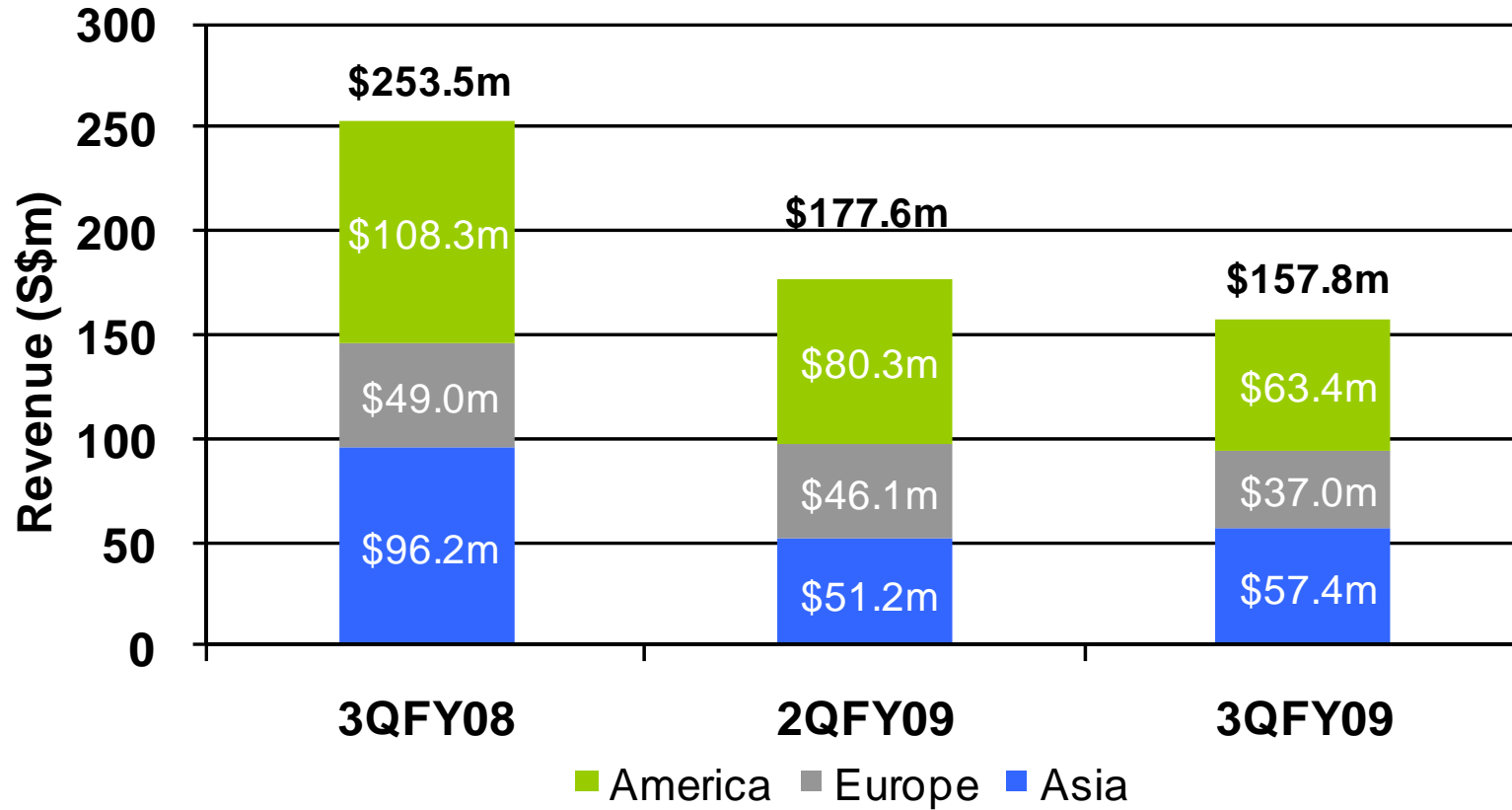


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Revenue by Geographical Segmentation



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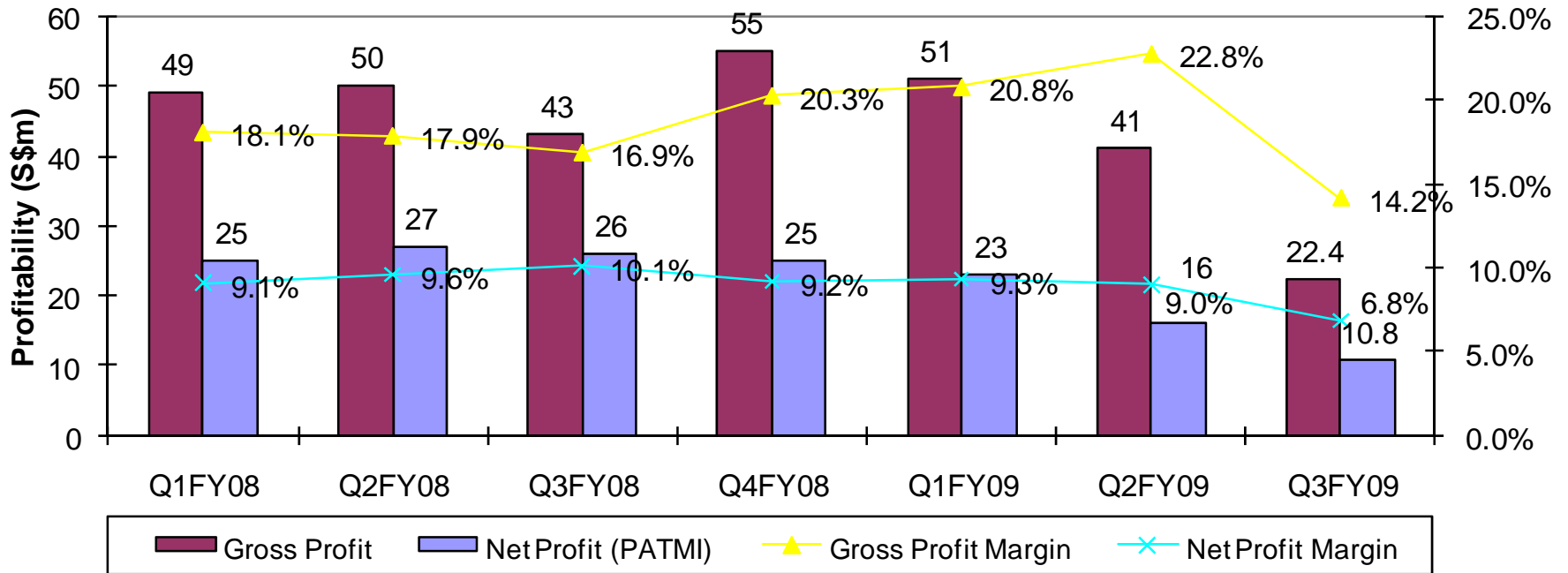
* Based on shipping destination.



Profitability Status



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Positive cash-generating business



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Category	Q3-2009 S\$ m	Q3-2008 S\$ m
Net cash generated from operations	9	11
Net cash used in investing activities	-2	-7
Net cash used in financing activities	-0.2	-29



Strong Balance Sheet



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Category	30 Sep 09 S\$ m	31 Dec 08 S\$ m
Gross Cash	262	132
Net Cash	258	126
Gross Gearing	0.8%	1.0%



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Outlook



Outlook



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- New projects in Q4-2009 are expected to be on schedule and contribution will be in 2010**
- Q4-2009 vs Q4-2008 much lower revenue and profit are expected**
- FY2009 vs FY2008 much lower revenue and profit are expected**





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Future Plans & Summary



Future Plans



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- Drive for customer-base diversification
- Further strengthen cost control
- Pursue new value-added processes
- Source for potential acquisitions
- Capacity rationalization



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Summary



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- Net profit of S\$10.8 million**
 - Revenue decreased 37.8% yoy

- Strong balance sheet**
 - S\$258 million net cash with low gearing of 0.8%
 - Generated S\$6 million net cash for Q3-2009

- Outlook for FY2009**
 - FY2009 vs FY2008 much lower revenue and profit are expected
 - New projects in Q4-2009 are expected to be on schedule and contribution will be in 2010.





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Thank You

Q & A

For Investor Relations Enquiries, please contact:



Tel: (65) 6438 2990
Fax: (65) 6438 0064

Email: staff@financialpr.com.sg

