



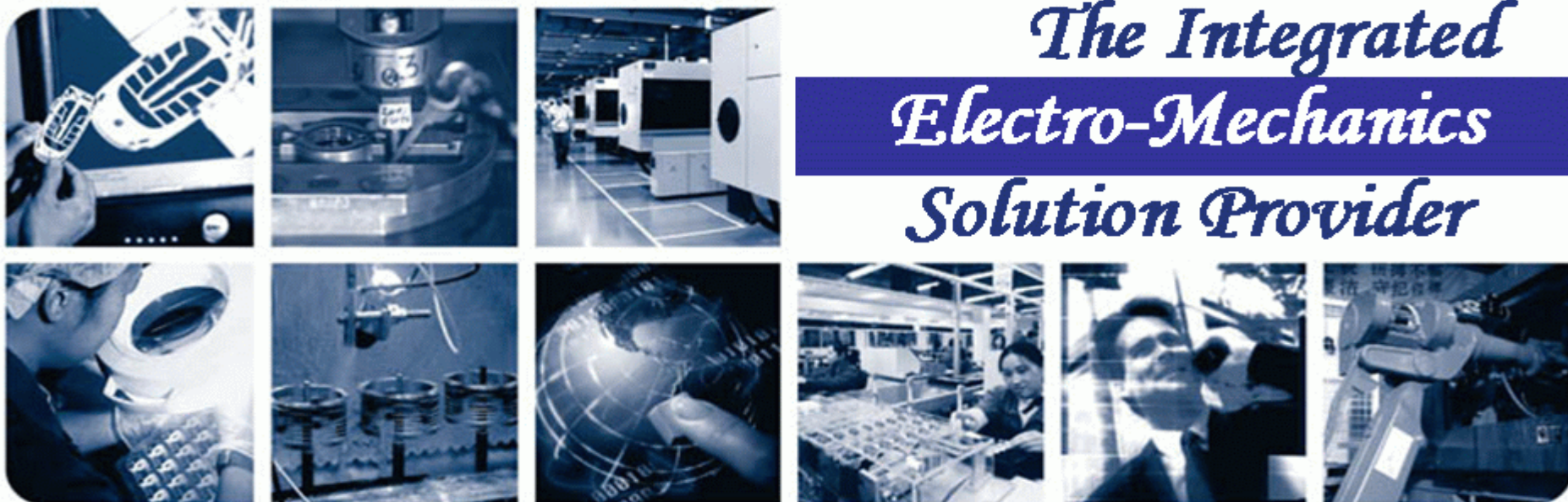
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3Q2010 Results Briefing

2 November 2010

*The Integrated
Electro-Mechanics
Solution Provider*





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3Q2010 Overview

Mr. Yao Hsiao Tung
Executive Chairman & CEO



3Q2010 Key Financial Highlights (YOY)



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(S\$m)	3Q10	3Q09	YOY % Chg
Revenue	285.5	157.8	80.9
Gross Profit	64.6	22.4	188.5
Pretax Profit	38.8	12.2	217.3
Tax expense	-5.6	-1.5	288.2
Net profit (PATMI)	33.2	10.8	207.9
EPS (S cts)	3.83	1.23	211.4
NAV/Share (S cts)	64.11	66.16	-3.1





3Q2010 Key Financial Highlights (YOY)

Revenue up by 80.9% vs 3Q2009

- Ramp up of new projects

Gross Profit increased 188.5% vs 3Q2009

- Economies of scale
- Improved productivity
- Product mix
- Effective overall cost control





Key Financial Highlights (QOQ)

(S\$m)	3Q10	2Q10	QOQ % Chg
Revenue	285.5	181.5	57.3
Gross Profit	64.6	28.4	127.5
Pretax Profit	38.8	15.3	153.6
Tax expense	-5.6	-2.9	93.1
Net profit (PATMI)	33.2	12.4	167.7
EPS (S cts)	3.83	1.42	169.7
NAV/Share* (S cts)	64.11	62.72	2.2





3Q2010 Key Financial Highlights (QOQ)

Revenue up by 57.3% vs 2Q2010

- Ramp up of new projects

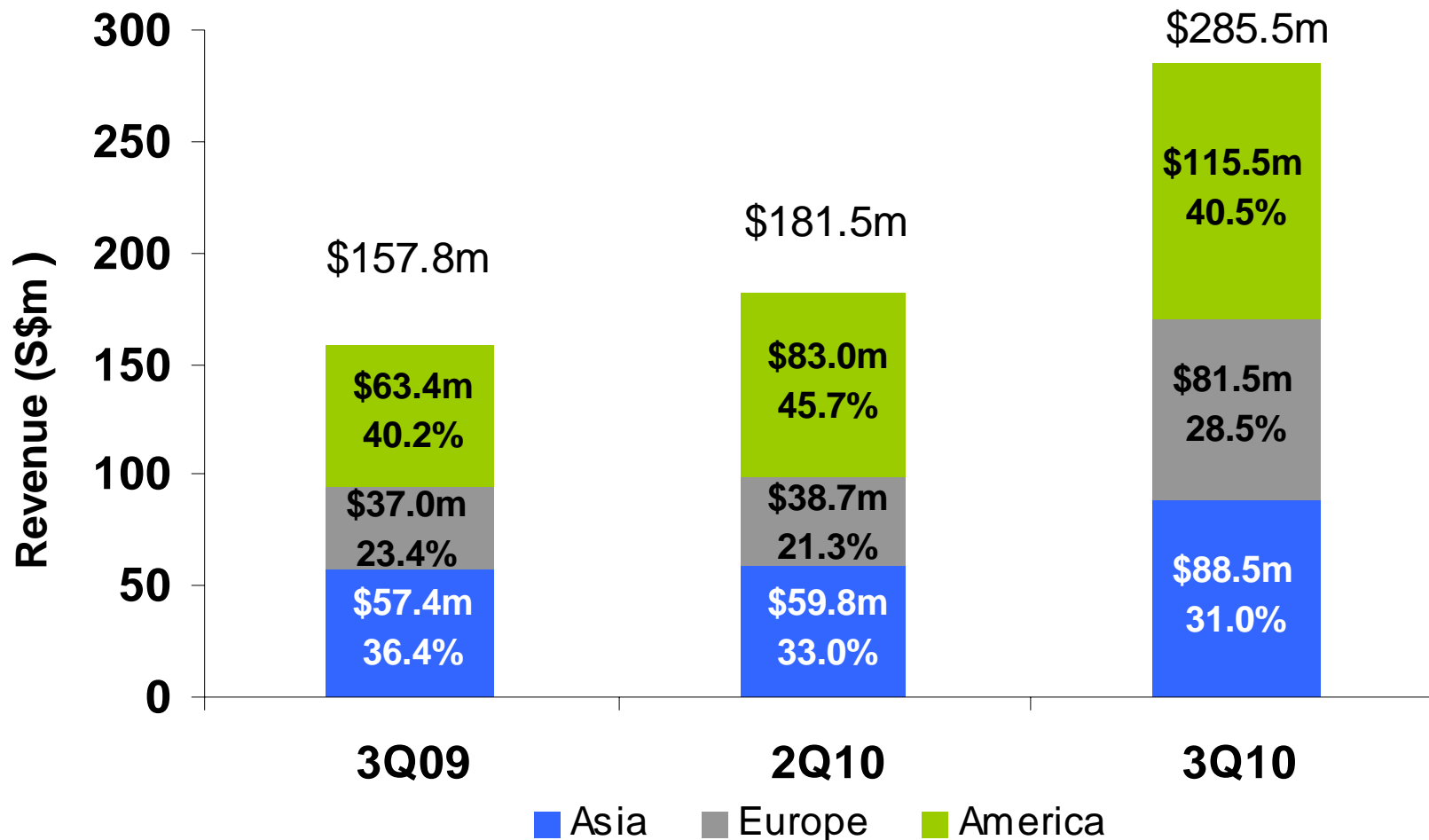
Gross Profit increased 127.5% vs 2Q2010

- Economies of scale
- Improved productivity
- Product mix
- Effective overall cost control





Revenue by Geographical Segmentation

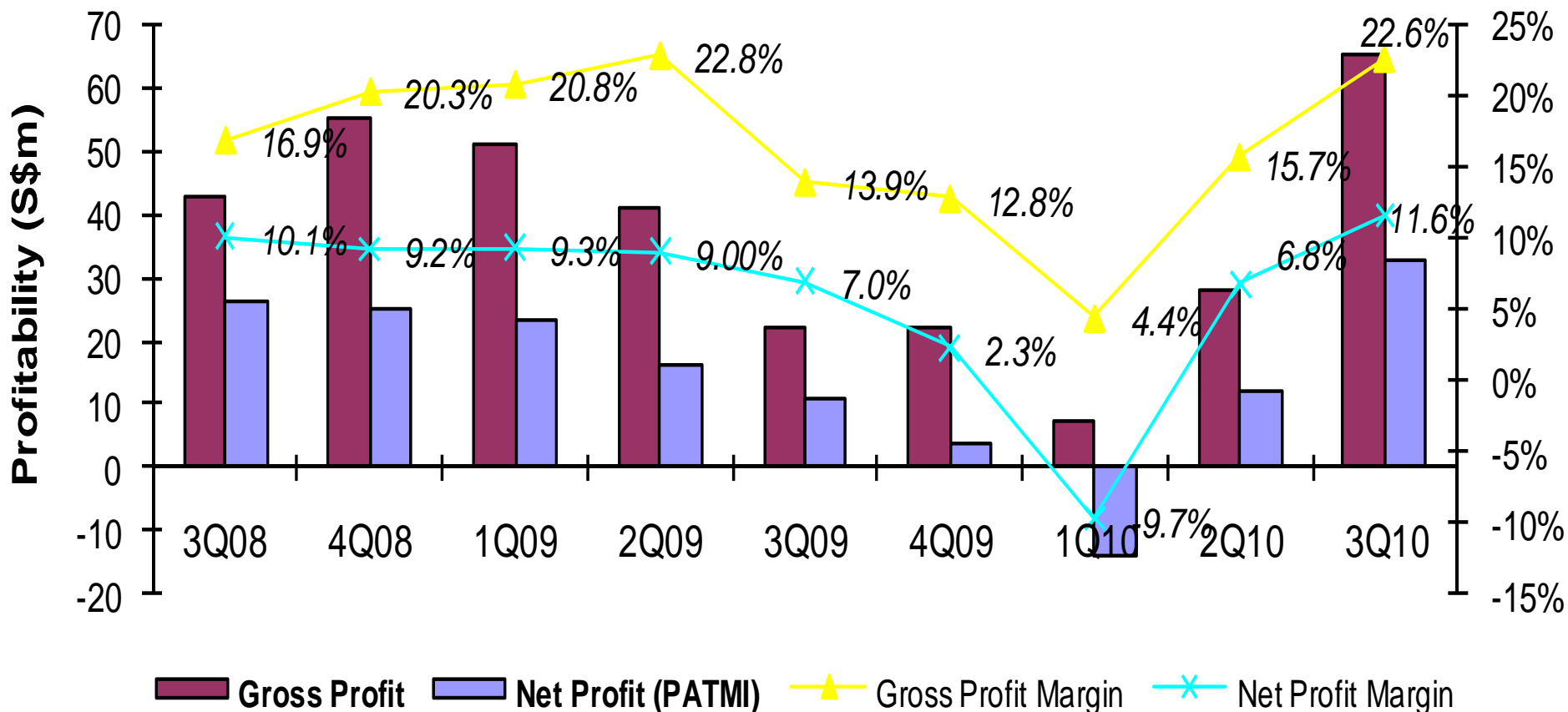


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Profitability Status





Cash Flow Statement

Category	3Q10 S\$ m	3Q09 S\$ m
Net cash generated from operations ¹	5.7	8.9
Net cash used in investing activities ²	-4.7	-2.2
Net cash used in financing activities ³	-18.5	-0.2



Cash Flow Statement

- ¹ - Net cash from operations of S\$5.7m generated mainly due to
- Operating cash inflow before changes in working capital (S\$51.4m)
 - Increase in inventories (S\$42.6m)
 - Increase in trade and other receivables (S\$88.1m)
 - Increase in trade and other payables (S\$83.6m)
- ² - Net cash in 3Q10 used in investing activities S\$4.7m mainly due to
- Capital expenditure (S\$5.7m)
- ³ - Net cash used in financing activities of S\$18.5m in 3Q10 due to
- Purchase of treasury shares (S\$18.3m)

Strong Balance Sheet, Net Cash Position



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Category	30 Sept 10 S\$ m	31 Dec 09 S\$ m
Gross Cash	177.8	246.7
Net Cash*	173.5	241.5
Gross Gearing	0.8%	0.9%



Net Cash Position

* - Net cash (less gross debt of S\$4.3m) decreased S\$68.0m

compared to Dec 2009 mainly due to

- Operating cash inflow before changes in working capital (S\$84.8m)
- Increase in working capital (S\$73.6m)
- Purchase of treasury shares (S\$21.7m)
- Dividend payment in 2Q10 (S\$26.1m)
- Purchase of property, plant & equipment (S\$18.7m)
- Income tax paid (S\$4.2m)
- Acquisition of minority interest (S\$5.1m)





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Business Updates



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Business Situation Update

- ❑ New projects in 3Q2010 expected to continue contributing in 4Q2010
- ❑ Competition remains keen, leading to pricing pressure
- ❑ Increasing labour costs
- ❑ US dollar continues to weaken
- ❑ Maintains healthy financial position





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Outlook



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Earnings Outlook

- ❑ Revenue in 4Q2010 is expected to be comparable to 3Q2010
- ❑ FY2010 vs FY2009 - Expects higher revenue and profit





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Future Plans



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Future Plans

- ❑ Strengthen execution foundations
 - Grow talent pool
 - Enhance systems & procedures

- ❑ Continue productivity drive
 - Value stream mapping
 - Automation
 - Consolidation of operations

- ❑ Pursue vertical integration
 - Optimise capacity utilization
 - Penetrate new customers and broaden product range to grow revenue
 - Introduce new technology to add value



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Thank You

Q & A

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